

TELLURIDE

SKI & GOLF COMPANY

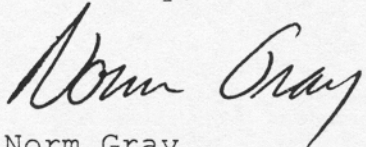
September 6, 1994

Hartwell Medical
6352 Corte del Abeto
Suite J
Carlsbad, Ca. 92009

Hartwell medical:

The Telluride Ski Patrol members first encountered full body sized vacuum splints in France in the mid 1980's. Upon their return to the United States after a season in France they would rave about a new style of back splint that molded to the patient and provided insulation. We have been using this type of splint for back, hip and leg injuries for a number of years with tremendous success. Last year we purchased two new Evac-U-Splint Vacuum Mattress' from Hartwell Medical. We are very happy with the Evac-U-Splint. They are easy to use, very comfortable for the patient, warm, lightweight and very secure. We fully endorse and have great confidence in their use in the treatment of back and hip injuries in both ski area and back country rescues.

Sincerely,



Norm Gray
Director, Telluride Ski Patrol