



LAKE VILLA RESCUE

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August 30, 2006

Tom Daniels, Marketing Coordinator
Hartwell Medical, LLC
6352 Corte del Abeto, Suite J
Carlsbad, CA 92009-1408

Dear Tom,

I wanted to let you know that the Lake Villa Rescue Squad has had excellent luck with our Hartwell Evac-U-Splint sets, as well as the adult and pediatric mattress kits. Each Evac-U-Splint mattress and splint sets have been in regular service for many years without any appreciable failure, proving their ultimate reliability. Our Evac-U-Splints sets have been worth every penny (and more), having proved themselves in countless situations, especially the odd and/or difficult to manage immobilization situations. Most importantly, patient comfort and safety has improved when utilizing the Evac-U-Splint devices.

Additionally, we have added the CombiCarriers and Grandview laryngoscope blades to each of our five ambulances in the past few years. The CombiCarriers are remarkable improvements over the traditional aluminum scoop stretcher devices, we've owned in the past. We have appreciated the improved immobilization versatility capabilities these devices provide. The Grandview laryngoscope blades have quickly become our first-line laryngoscope device. We now have them directly attached to each blade handle in our ET kits after noting improvements in our ET success rates, since the inception of using the Grandview blades as an option.

If any department needs an honest, real-life assessment of any of these Hartwell Medical products, please don't hesitate to have them contact me at any time. Thank you very much for your quality product and top-notch customer service.

Sincerely,

Gregg March
Deputy Chief/ Medical Officer
Lake Villa Rescue Squad



"A Life Is Priceless"